

Subj: Fwd: Re: PowerWeb Conference call
12/30/99 5:23:19 PM Eastern Standard Time
From: dmcgeown@newenergy.com (David McGeown)
To: Pweb1@aol.com

File: Powerwebplansummary.DOC (45568 bytes)
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Copy of final memo and confirmation that the call will be on Monday. Note one small adder - got some feedback that we may want the unspent money back if we do not move forward on other deals. That is so unlikely that I added it today. I don't like to even have the idea in there but at his point I just want it done. One idea to make the deal cleaner for NewEnergy was to let you increase the margin up front in return for forgoing a split of the operating margins downstream. I refused to bring that offer to you.

Hope you are having a good time in the Big Apple.

Best regards

>We will be having a conference call at 3:00 PM EST on Monday the 3rd to discuss the PoweWeb/Bell Atlantic opportunity in NJ. For those of you that do not have it, a summary of the deal will be forwarded to all.

Summary of the deal is attached:

PLEASE PLEASE call me if you have any questions. A lot of work has been put into this so far. I welcome the opportunity to talk to you before Monday. I will be checking voice mail regularly.

>
>
HAPPY NEW MILLENIUM

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----- Headers -----

Return-Path: <dmcgeown@newenergy.com>
Received: from rly-yb04.mx.aol.com (rly-yb04.mail.aol.com [172.18.146.4]) by air-yb04.mail.aol.com (v67.7) with ESMTP; Thu, 30 Dec 1999 17:23:19 -0500
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To: Pweb1@aol.com
From: dmcgeown@newenergy.com (David McGeown)
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